

Saint Mary's Hospital, Inc.
1044 Kabel Avenue
Rhineland, WI 54501
(715) 369-3311

Type: GMS
Control: Religious Organization
Fiscal Year: 10/01/01 to 09/30/02

County: Oneida
Analysis Area: North Central (6)
Volume Group: 5

		All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2002 vs. 2001		
Selected Utilization Statistics		FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)										
Adult medical-surgical	97.2%	57.4%	1.69	62.1%	1.57	51.9%	1.87	98.0%	0.99	
Obstetrics	80.8%	39.6%	2.04	42.4%	1.90	28.1%	2.88	78.4%	1.03	
Pediatrics	. %	48.0%	.	53.9%	.	20.9%	.	. %	.	
Total hospital	94.3%	55.9%	1.69	64.4%	1.46	48.2%	1.96	94.9%	0.99	
Average Census (Patients)										
Adult medical-surgical	29.2	30.4	0.96	30.1	0.97	28.2	1.03	28.4	1.03	
Obstetrics	2.4	3.9	0.63	3.0	0.82	3.5	0.69	2.4	1.03	
Pediatrics	0.0	1.8	0.00	1.4	0.00	0.5	0.00	0.0	.	
Total hospital	41.5	55.4	0.75	51.9	0.80	41.9	0.99	40.8	1.02	
Average Length of Stay (Days)										
Adult medical-surgical	3.5	3.9	0.90	3.9	0.92	3.7	0.95	3.4	1.03	
Obstetrics	2.1	2.4	0.88	2.5	0.85	2.3	0.93	2.2	0.95	
Pediatrics	.	2.4	.	3.0	.	2.3	.	.	.	
Total hospital	3.6	4.3	0.83	3.9	0.93	3.7	0.98	3.6	1.01	
Surgical Operations										
Inpatient	1,167	1,424	0.82	1,480	0.79	1,323	0.88	1,059	1.10	
Outpatient	3,027	3,187	0.95	1,841	1.64	2,947	1.03	3,022	1.00	
Inpatient as % of all surgeries	27.8%	30.9%	0.90	44.6%	0.62	31.0%	0.90	25.9%	1.07	
Outpatient Visits										
Non-emergency visits	40,016	75,046	0.53	49,906	0.80	65,740	0.61	39,235	1.02	
Emergency visits	12,084	14,086	0.86	11,727	1.03	16,883	0.72	12,017	1.01	
Full-time Equivalents (FTEs)										
Administrators	6.0	14.8	0.40	12.2	0.49	15.3	0.39	12.0	0.50	
Nurses, licensed	105.7	160.1	0.66	135.1	0.78	143.8	0.74	114.2	0.93	
Ancillary nursing personnel	30.3	54.3	0.56	67.3	0.45	35.6	0.85	31.0	0.98	
All other personnel	334.6	384.2	0.87	331.8	1.01	358.4	0.93	339.0	0.99	
Total FTEs	476.6	613.5	0.78	546.4	0.87	553.1	0.86	496.2	0.96	
FTEs per 100 Patient Census (Adjusted)										
Administrators	7.1	14.6	0.49	13.5	0.53	16.0	0.44	14.1	0.50	
Nurses, licensed	125.1	157.9	0.79	150.3	0.83	149.8	0.84	134.1	0.93	
Ancillary nursing personnel	35.8	53.6	0.67	74.8	0.48	37.1	0.97	36.4	0.98	
All other personnel	396.1	378.9	1.05	369.1	1.07	373.4	1.06	398.2	0.99	
Total FTEs	564.1	605.0	0.93	607.8	0.93	576.2	0.98	582.9	0.97	

Total Hospital:		Contract with:			Medicare-certified Swing Beds:			Newborn Nursery:		
Beds set up and staffed	44	Health maintenance			Beds set up and staffed		1	Bassinets		2
Discharges	4,189	organization (HMO)		No	Discharges		6	Total births		381
Inpatient days	15,137	Preferred Provider			Inpatient days		23	Newborn days		720
		organization (PPO)		Yes						

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	30	3,010	10,646	97.2%	29.2	3.5
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	3	421	885	80.8%	2.4	2.1
Psychiatric	1	8	603	2,644	90.5%	7.2	4.4
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	3	155	962	87.9%	2.6	6.2
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	6	0	6.0	Radiological services personnel	27	2	28.6
Physicians and dentists	5	1	5.1	Occupational therapists	3	0	3.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	90	28	104.7	Physical therapists	5	1	5.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	1	3.1
Licensed practical nurses	0	0	0.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	26	9	30.3	Psychologists	4	2	5.1
Physician assistants	0	0	0.0	Social workers	3	3	4.8
Nurse Practitioners	1	0	1.0	All other health professionals	80	39	90.0
Medical records personnel	19	2	19.5	All other personnel	124	33	136.5
Pharmacy personnel	7	1	7.3				
Clinical laboratory personnel	22	8	24.9	TOTAL	426	130	476.6

Saint Mary's Hospital, Inc.
Rhineland

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$89,288,905	Cash and cash equivalents	\$4,792,697	Current liabilities	\$9,939,575
Less deductions	35,410,245	Net Patient receivables	9,202,505	Long-term debt	5,775,434
Net patient revenue	53,878,660	Other receivables	288,411	Other liabilities	414,642
Plus other revenue	2,092,880	Land, bldgs and equip: Net	22,644,368	Subtotal	16,129,651
Total revenue	55,971,540	Other assets	19,046,615		
Less expenses	51,560,182			Unrestricted fund balance	39,844,945
Nonoperating gains/losses	-1,320,196	Total Assets	\$55,974,596	Total liabilities & fund balance	\$55,974,596
Net Income	\$3,091,162			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$40,706,764]	45.6%	41.7%	1.09	48.8%	0.94	42.6%	1.07	43.8%	1.04
Medical Assistance [\$8,895,491]	10.0%	9.0%	1.10	8.0%	1.25	6.9%	1.44	8.6%	1.16
Commercial [\$34,908,371]	39.1%	43.2%	0.90	38.8%	1.01	44.9%	0.87	42.2%	0.93
All other [\$4,778,279]	5.4%	6.1%	0.88	4.4%	1.21	5.6%	0.96	5.5%	0.98
Deductions as % of Total Gross Patient Revenue									
Medicare [\$24,999,096]	28.0%	23.7%	1.18	24.1%	1.16	25.2%	1.11	25.4%	1.10
Medical Assistance [\$5,566,920]	6.2%	6.0%	1.05	5.0%	1.26	4.7%	1.34	5.3%	1.18
Commercial [\$2,299,657]	2.6%	9.4%	0.27	3.5%	0.73	6.8%	0.38	2.4%	1.06
Charity care [\$1,785,760]	2.0%	1.2%	1.66	1.5%	1.32	1.3%	1.56	2.3%	0.89
All other [\$758,812]	0.8%	1.4%	0.60	0.3%	2.79	0.7%	1.18	0.8%	1.02
Total deductions [\$35,410,245]	39.7%	41.7%	0.95	34.4%	1.15	38.7%	1.03	36.2%	1.10
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.7%	5.1%	0.74	4.0%	0.95	4.4%	0.85	3.0%	1.25
Net gains/losses as % of net income	-42.7%	5.3%	-8.06	-16.9%	2.52	-1.2%	34.60	-28.8%	1.48
Expenses as % of Total Expenses									
Salary/fringe benefit[\$26,037,198]	50.5%	47.8%	1.06	49.2%	1.03	52.1%	0.97	51.6%	0.98
Supplies and services[\$16,787,844]	32.6%	40.5%	0.80	38.8%	0.84	34.6%	0.94	30.7%	1.06
Capital component [\$5,163,621]	10.0%	8.7%	1.15	9.6%	1.04	10.2%	0.98	10.5%	0.96
Bad debt [\$3,571,519]	6.9%	3.0%	2.32	2.4%	2.86	3.1%	2.23	7.2%	0.96
Fiscal Statistics									
Operating margin	7.9%	6.1%	1.30	6.4%	1.23	6.4%	1.24	9.3%	0.84
Total hospital profit margin	5.7%	6.4%	0.89	5.5%	1.02	6.3%	0.90	7.4%	0.76
Return on equity	7.8%	10.0%	0.78	8.0%	0.97	10.0%	0.78	10.4%	0.75
Current ratio	1.2	2.5	0.47	1.9	0.62	2.3	0.52	1.3	0.94
Days in net patient accounts receivable	62.3	57.8	1.08	56.4	1.11	60.2	1.04	.	.
Average payment period	76.6	52.6	1.46	62.2	1.23	62.1	1.23	60.8	1.26
Equity financing	71.2%	56.2%	1.27	59.1%	1.20	51.1%	1.39	73.0%	0.98
Long-term debt to equity ratio	0.1	0.5	0.31	0.5	0.31	0.6	0.26	0.2	0.84
Times interest earned	9.0	5.0	1.79	5.0	1.80	4.4	2.06	6.3	1.43
Total asset turnover	1.0	0.9	1.14	0.9	1.16	0.8	1.23	1.0	0.96
Average age of plant: years	9.8	9.5	1.03	9.5	1.03	8.0	1.23	9.6	1.02
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	13.8%	.
Output gross rev (% of total gross pt. rev)	50.8%	44.1%	1.15	40.4%	1.26	54.1%	0.94	52.4%	0.97
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,938	\$7,870	0.75	\$6,921	0.86	\$6,036	0.98	\$5,411	1.10
Inpatient net revenue per day	\$1,639	\$1,834	0.89	\$1,817	0.90	\$1,554	1.05	\$1,525	1.08
Outpatient net rev per visit	\$557	\$343	1.62	\$380	1.46	\$385	1.45	\$566	0.98